

## AS MELBOURNE STEPS UP, DEALCORP STEPS FORWARD

Melbourne: globally respected for its culture, design and liveability. Consistently highly ranked with the world's best.

As Melbourne's skyline grows and its global status elevates, DealCorp continues to pioneer sophisticated urban developments in strategic locations. Investors and stakeholders are propelled to the forefront of the industry.

Vast industry experience, long-standing relationships and in-depth research and project delivery give us the edge.

# Melbourne's urban landscape is our portfolio of achievements.

Landmarks that stand the test of time and compliment the social fabric of their location. Designs unique to their environment and their market needs. Built investment in the future.

Our credentials are our loyal investors, our repeat purchasers and our joint venture partners that choose us. Repeatedly.

We don't "lock and leave" our building manager joins your owners corporation to maintain the integrity of our product. Our caretakers coordinate and communicate for seamless management and peace of mind.

VISIONARY SITE SELECTION STRATEGIC JOINT PARTNERSHIPS SOLID FINANCING BUILDING EXCELLENCE MULTI-TIER MARKETING

## THE DREAM TEAM

Bringing together the best minds in the business. Exceptionally talented in their own right, together they form an impressive team that:

Settle for no less than the very best Recognise market trends and respond quickly to opportunities Instigate market trends and create opportunities Escalate value for investors and joint partners

### DAVID KOBRITZ MANAGING DIRECTOR

### MICHAEL CORNWELL DEVELOPMENT DIRECTOR

Over 30 years in the industry and David continues to be energised by the endless opportunities he discovers in our evolving retail, commercial and residential landscape.

A pioneer of emerging locations and a market leader recognised for his foresight and astute industry knowledge, the remarkable outcomes David delivers are driven by his unwavering commitment to investors, clients, stakeholders and his team.

Ever the perfectionist, a 'casual' interest in soccer and racing has developed to appointed Deputy Chairman of A-league football team Melbourne Heart and dedicated thoroughbred breeder and board member of Moonee Valley Racing Club.

"Capital isn't scarce; vision is." Michael has developed a list of outstanding credentials from the ground up. He looks great on paper and even better onsite with over 28 years' experience and an unmatched understanding of all aspects of construction.

Michael has a respected, innate ability to bring together the best architects, builders and suppliers to shape a development's financing, marketing and delivery to impeccable standards.

He lives and breathes the industry to return value to investors, residents and tenants.

"Succeed best and quickest by helping others to achieve thorough quality built forms."

### ANDREW WYMAN PROJECTS DIRECTOR

### MICHAEL RATLIFF PROJECT SALES MANAGER

A master-planner extraordinaire who converts our vision into a successful reality, Andrew's endless patience and dedication runs from site selection to final completion. Liaising closely with councils, authorities, surveyors, architects and builders, his management talent astounds the team.

Andrew's experience with town planning and large-scale projects with State Government authorities has given him an intimate understanding of long and short-term requirements that shape the success of each development.

"Success is 50% skills and 50% strategy "

Michael has been a key player across both Melbourne and Sydney's markets for over 30 years. Attracted to DealCorp's progressive culture, Michael applies a unique marketing strategy to each project.

He recognises the intricacies of modern media formats and harnesses optimum communication and sales channels to deliver extraordinary results. Every time.

"Recognise an opportunity when it comes to satisfy the appetite of both the investor and owner occupier."

#### PHIL BRIGGS FINANCIAL CONTROLLER

Integral to each project is its financial viability. Phil's meticulous approach to analysis and cost controls, reports and financial management is second to none, delivered from over 30 years' experience at the highest levels of the corporate world.

He develops strict guidelines and financial control measures, from start to completion, that ensure each project generates optimum value for investors, residents and partners.

#### "Not promises and hopes, it's plans and commitment to produce the best financial result."

### ADAM COOK STRATEGIC BUSINESS MANAGER

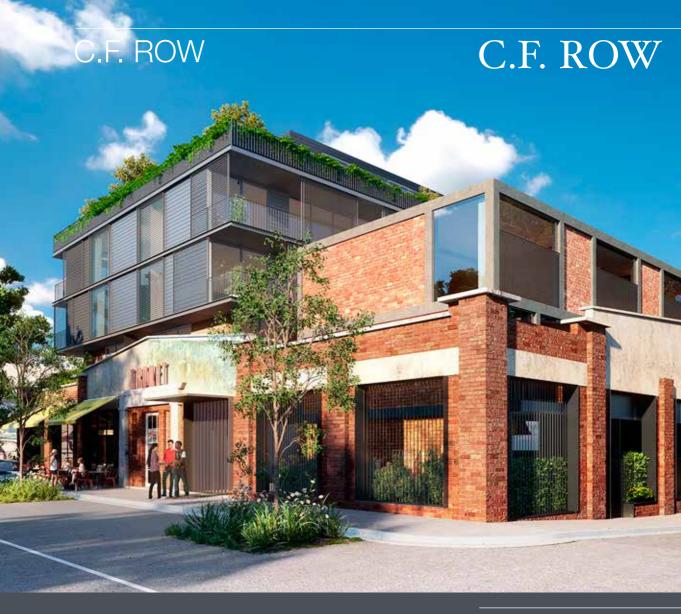
Adam's career with an international specialist bank has given him the edge in finance, project funding, new project analysis and risk management.

A calm approach belies a sharp and wellconsidered methodology brought to our legal and finance team to give each development the sound parameters it needs for success, well into the future.

"Think ahead with the present in mind to ensure capacity to complete."

# CURRENT PROJECTS

A portfolio founded on expansive research, astute urban planning, skilled negotiation, patience and detailed projection has delivered so many impressive developments. Individually conceived and impressively crafted, each is a credit to its location, investors, stakeholders and our team.



An exceptional introduction to a coveted Fitzroy address, this luxury project transforms a factory site into a distinct architectural landmark. Award winning architects Woods Bagot design adeptly incorporates the site's heritage facade within 4 levels surrounded by landscapes from award winning Jack Merlo design. LOCATION: 237 NAPIER ST FITZROY ARCHITECTS: WOODS BAGOT NUMBER OF APARTMENTS: 47 NUMBER OF TOWNHOUSES: 8 PROJECT VALUE: TBC COMPLETION: 2016

"A luxury design by one of Australia's leading architects for one of Melbourne's premier precincts."

## KUBIX STAGE 2



Bringing inner city style to Knox with spectacular views over 9 levels, Kubix stage 2 offers 88 contemporary one and two bedroom apartments. Upsized floorplans, swimming pool, storage and access to residents-only gym, alfresco entertaining facilities, events centre and secure parking offer high rise living at a clean green address. Kubix' final release stage 3 is set to launch in early 2015.

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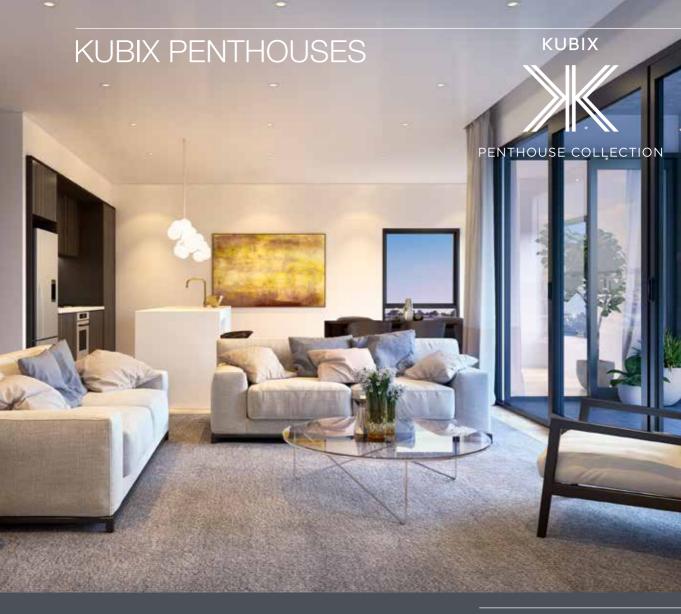
LOCATION: CNR STUD RD & BURWOOD HWY WANTIRNA SOUTH ARCHITECTS: FENDER KATSALIDIS NUMBER OF APARTMENTS: 88 PLUS GYM, POOL & RETREAT PROJECT VALUE: \$40M COMPLETION: 2015

"The development brings cosmopolitan style to a location renowned for its vibrant tapestry of established major business, entertainment and retail sectors."



The newest and final addition to Knox's most spectacular residential development, this larger, premium stage includes top shelf amenities and elevated security right next to one of Australia's biggest retail, dining and entertainment precincts. The building will also include luxurious health, wellbeing and social amenities and will bring an entirely new perspective to modern living in Knox. LOCATION: CNR STUD RD & BURWOOD HWY WANTIRNA SOUTH ARCHITECTS: FENDER KATSALIDIS NUMBER OF APARTMENTS: 63 NUMBER OF PENTHOUSES: 11 PROJECT VALUE: TBC COMPLETION: TBC

"A landmark location and iconic design for Knox's premier lifestyle destination."



The Kubix Penthouse Collection will take luxury apartment living to new heights. Set across levels 8 to 10 to capture uninterrupted views of the Dandenong Ranges and surrounds, large floor plans deliver sophisticated interior design, indulgent finishes and expansive indoor and outdoor entertaining areas fitted with every premium amenity. LOCATION: CNR STUD RD & BURWOOD HWY WANTIRNA SOUTH ARCHITECTS: FENDER KATSALIDIS NUMBER OF PENTHOUSES: 11 PROJECT VALUE: TBC COMPLETION: TBC

"Inner city luxury for an astute local market."



The Polaris precinct will bring together a combination of diverse residential architectural typologies and a bustling retail centre within a single, masterplanned design to take Bundoora into the future. Each stage of the precinct branches off the success of its predecessor to realise a vision of 1,000 plus dwellings surrounding a modern shopping and lifestyle destination that will be Bundoora's brightest. **LOCATION:** CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS: CLARKE HOPKINS CLARKE

"Assimilating the old and the new, combining residential dwellings, parkland and modern village amenity we are creating a lively and diverse locale to live, shop, eat and play."



## ASPIRE AT POLARIS 3083

Blending parklife with modern convenience, this premium townhouse and apartment precinct at Polaris is a crafted blend of heritage architecture and contemporary design. Bordering open green spaces and a thriving town centre, the newest addition to the evergrowing Polaris masterplan benchmarks highly sustainable urban living without compromising on luxury living.

**LOCATION:** CORNER MAIN DRV & PLENTY RD BUNDOORA

**ARCHITECTS:** CLARKE HOPKINS CLARKE

NUMBER OF APARTMENTS: 20 NUMBER OF TOWNHOUSES: 19 PROJECT VALUE: TBC COMPLETION: 2016

"Diverse living environments, green spaces and heritage design converge at one address."

### CAPELLA POLARIS 3085 STAGE 2



Inspiring new standards in low maintenance living with inner city style. High quality appointments, brand new occupancy and an idyllic location within the Polaris master-planned development offer investor and occupier returns at a premium.

**LOCATION:** CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS: K2LD NUMBER OF APARTMENTS: 72 ACROSS 3 BUILDINGS

PROJECT VALUE: \$30M COMPLETION: 2015

"What a location doesn't have, we build. We encourage the market."



Living on a grand scale is now realised at Polaris. Dual level 3 and 4 bedroom townhouses introduce a new market to the thriving community that continues to impress in all the right circles.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA BUILDER: WATERSUN HOMES NUMBER OF TONHOUSES: 69 PROJECT VALUE: \$40M COMPLETION: 2015

NHOUSES

"Premier designs are always limited and Polaris stage 1 success is testament to doing things well and maintaining that balance of supply and demand."

### SUMMITT 22 POLARIS 3083

## polaris 3083

BY **DealCorp** 

Architecture by Clarke Hopkins Clarke delivers space, light, top level design features and contemporary lifestyle luxuries across 2 levels of 1, 2 and 3 bedroom apartments with generous balconies, ground floor retail and cafes and secure, underground parking. Summit 22 is integrated within Bundoora's foremost dining and retail village bordered by La Trobe University and connected to the CBD by multiple transport options.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA ARCHITECTS: CLARKE HOPKINS CLARKE NUMBER OF APARTMENTS: 22 PROJECT VALUE: \$17M COMPLETION: 2016

"Surrounded by modern café culture and Melbourne's laneway style, Summit 22 offers a fantastic opportunity to buy an apartment within the Polaris Town Centre" POLARIS 3083, BUNDOORA MASTERPEAN

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#### STELLAR TOWNHOUSES

### POLARIS TOWN CENTRE

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ASPIRE APARTMENTS & TOWNHOUSES

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CAPELLA APARTMENTS

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A progressive location, tightly held and future forward. Amenity and access is king. The ever-expanding Chadstone Capital, local universities, transport and recreational facilities delight investors and residents alike.

#### 1344 Dandenong Rd Chadstone

ARCHITECTS: K2LD ARCHITECTS NUMBER OF APARTMENTS: 25 PROJECT VALUE: \$12M COMPLETION: 2015

"Respond to the market then take it up a notch or three."

## COMPLETED PROJECTS

In hindsight we are proud of our foresight. The diligence that has allowed us to bring incredible success to each and every project. We know what we want and what the market needs. These exceptional locations are the result of patience and innovative thinking, then timely conversion for maximum return. Our fail-safe formula.

### KUBIX STAGE



Modern living by the designers of the Eureka Towers. An unbeatable asset of the south, bordered by Westfield Knox City Centre, Swinburne University and the newly linked Eastlink Freeway entrance. The ease of urban living at a clean green address. LOCATION: CNR STUD RD & BURWOOD HWY WANTIRNA SOUTH ARCHITECTS: FENDER KATSALIDIS

KUBIX

NUMBER OF APARTMENTS: 82

PLUS RETAIL & COMMERCIAL PROJECT VALUE: \$40M COMPLETION: 2015

"As a market and demographic matures a precinct becomes ready. Lifestyle changes, needs progress and we encourage the evolution of the location."

### AURA

# 9 N 19



A distinctive air, an intangible presence. 28 levels of glowing quality and design excellence in the heart of Melbourne. LOCATION: 534 FINDERS ST MELBOURNE

ARCHITECTS: HAYBALL

NUMBER OF APARTMENTS: 275 PLUS STATE-OF-THE ART GYMNASIUM, RETAIL OUTLETS AND CAFES

PROJECT VALUE: \$130M COMPLETION: 2013

"Make the financials and structure work early. Then you don't have to compromise on quality later."







Aspirational living realised at the "Paris End" of Chapel Street. Unique entry into a high density area. Boutique market appeal in both size and exclusivity and added luxury with designer interiors by Sandi Bird. LOCATION: 8 BOND ST SOUTH YARRA

ARCHITECTS: MGS ARCHITECTS NUMBER OF APARTMENTS: 29 PROJECT VALUE: \$17M COMPLETION: 2014

"We don't just deliver a project, we enhance a lifestyle, connected to the very best locations with ongoing investment value."



## MASTERPLAN POLARIS 3083 STAGE ONE \* polaris 3083



The vision is now a reality. A thriving village centre combines unique streetscapes, places to gather and tranquil landscapes to foster a connected community. Polaris Town Centre features an evergrowing offering of dining, cafes, fashion, homewares, supermarket and everyday essentials, to support the stunning, residential apartments in the heart of the precinct. **LOCATION:** CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS: CLARKE HOPKINS CLARKE

NUMBER OF APARTMENTS: STAGE ONE 64, PLUS WOOLWORTHS SUPERMARKET, DAN MURPHY'S LIQUOR STORE AND 25 RETAIL

PROJECT VALUE: \$100M COMPLETION: 2013

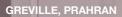
"Stage One has successfully laid the foundations for the future of Polaris Town Centre, creating community amidst an energised residential and lifestyle precinct."



Modernist architecture on Melbourne's iconic style street. Design is a front-runner at this hotly contested address. This is where everyone wants to live. LOCATION: 120A GREVILLE ST PRAHRAN ARCHITECTS: PLUS NUMBER OF APARTMENTS: 56 PLUS RETAIL

PROJECT VALUE: \$30M COMPLETION: 2013

"Leave a legacy that is positive in its social, physical and financial impact for investors and stakeholders."



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Threads of history woven together to create a modern lifestyle. Years of rezoning, patience and strategy took an out-dated industrial zone into the 21st century. Residents stepped up to affordable, new age, sustainable living 200m from Sydney Road. LOCATION: 201-207 ALBERT ST BRUNSWICK

ARCHITECTS: CLARKE HOPKINS CLARKE NUMBER OF APARTMENTS: 72 NUMBER OF TOWNHOUSES: 19 PROJECT VALUE: \$40M COMPLETION: 2011

"Where others see problems we see opportunities."

THE STORAGE



Arkana is success through certainty where investors are assured of product confidence, longevity and absolute professionalism. A unique opportunity to own a new apartment within the exceptional urban masterplan and a thriving global community of Dandenong. LOCATION: 157-163 LONSDALE ST DANDENONG

#### **ARCHITECTS:** HAYBALL

NUMBER OF APARTMENTS: 56 PLUS 2 COMMERCIAL LEVELS & CONFERENCE CENTRE. SECOND OFFICE BUILDING WITH A FULL GOVERNMENT LEASE PLUS RETAIL

PROJECT VALUE: \$35M COMPLETION: 2009

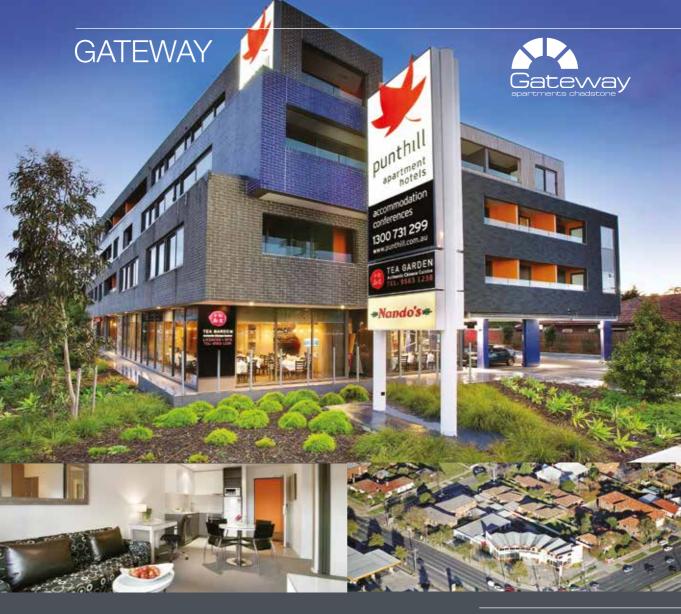
"Valuations are critical. Choose well and deliver better."

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An unbeatable location is prime investment capital. One of Melbourne's most popular residential areas, close to our largest shopping destination and Monash University's local campuses. **LOCATION:** 1384 WARRIGAL RD & DANDENONG RD OAKLEIGH

**ARCHITECTS: HAYBALL** 

NUMBER OF APARTMENTS: 38 PLUS 2 RESTAURANT TENANTS

PROJECT VALUE: \$35M COMPLETION: 2009

"Sustained economic performance."

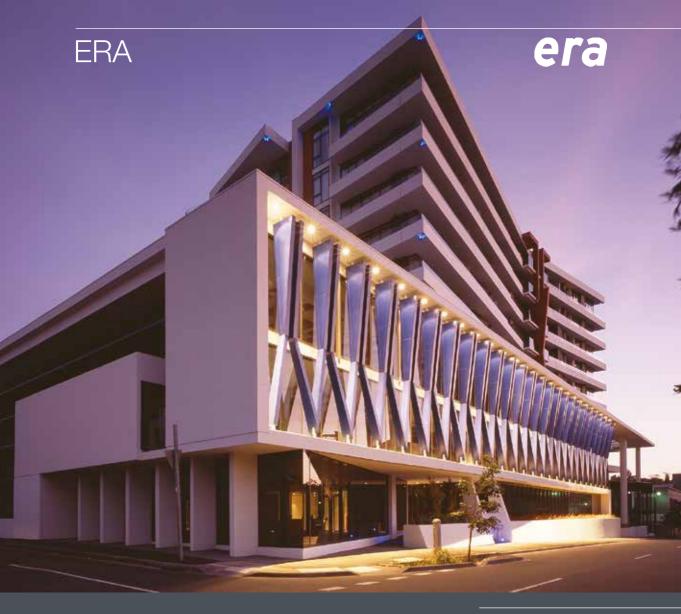






200rak was designed to complement its location – funky, but elegant. Fitted with the finest of finishings, 200rak offers sleek style with great views from the generous balconies. LOCATION: 200 TOORAK RD SOUTH YARRA ARCHITECTS: DKO NUMBER OF APARTMENTS: 40 PROJECT VALUE: \$25M COMPLETION: 2007

"We drive a high standard of production that will lift the skyline's timeless appeal."



Confidence in our ability to choose locations that others don't. Urban development that revels in proximity to every urban amenity. The solution to add parkland to an industrial area was to build an oasis within. 100sqm of atrium gardens, a 25m pool, gymnasium and 2 huge water tanks to sustain it all.

**STATUS:** ALL SOLD WITHIN 10 MONTHS TOWNHOUSE SOLD 2004 FOR \$530K RESOLD 2011 \$950K TOWNHOUSE SOLD 2004 FOR \$580K RESOLD 2012 \$1.2M **LOCATION:** CNR CREMORNE & BALMAIN ST CREMORNE

#### ARCHITECTS: PLUS

NUMBER OF APARTMENTS: 140 4,500SQM COMMERCIAL 15 TOWNHOUSES

PROJECT VALUE: \$80M COMPLETION: 2006

"Our best practice ethic attracts government and community support, ending in value for our investors, residents and stakeholders. We loved it so much DealCorp moved our offices here."

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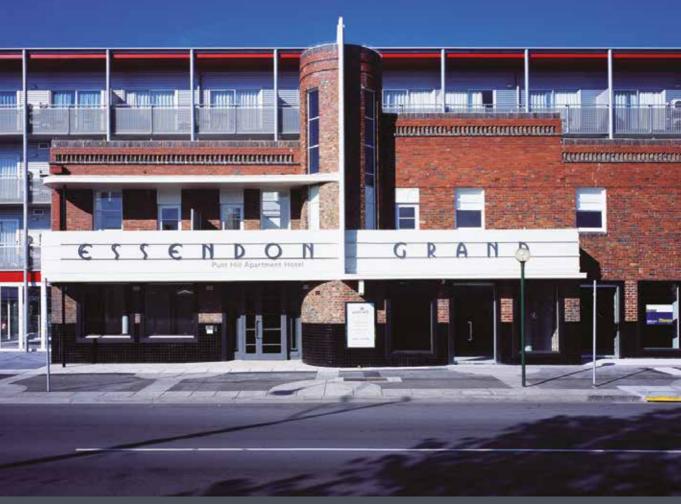
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# ESSENDON GRAND

#### ESSENDON GRAND



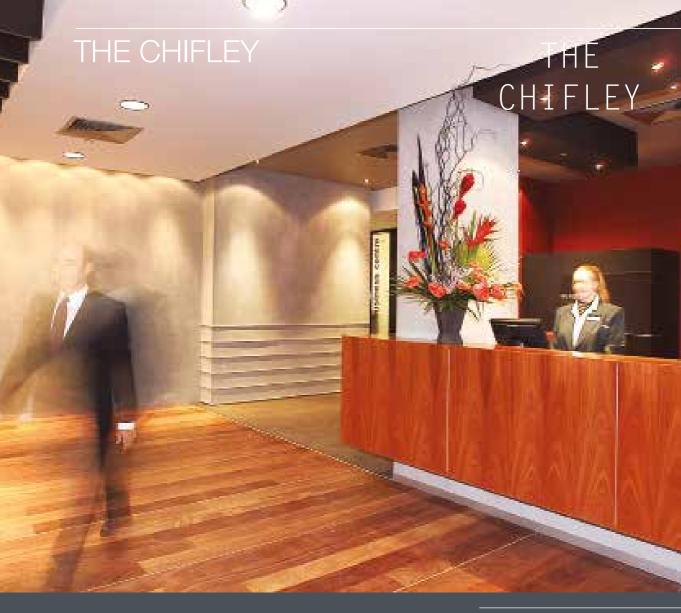
Retaining the art deco façade whilst building a commercially viable development was a definite challenge that was successfully met by Deal Corporation. The successful blending of the original entrance with a modern complex resulted in all of the apartments being preleased to one of Australia's largest hotel operators. LOCATION: MOUNT ALEXANDER RD ESSENDON

ARCHITECTS: MCGAURAN GIANNI SOON

NUMBER OF APARTMENTS: 46 940SQM RETAIL

PROJECT VALUE: \$24M COMPLETION: 2006

"Respect for history is integral in progressing towards the future."



The site, adjacent to Chinatown Square, had been under-developed for many years. Deal Corporation was able to overcome the inherent access problems and create a mixed-use complex that has become a special landmark in the Melbourne CBD.

**STATUS:** OUTSTANDING RETURNS ACROSS THE BOARD, INCLUDING A 10 YEAR PRE-LEASE ON THE HOTEL AND RESTAURANTS

**LOCATION:** 11–17 COHEN PLACE MELBOURNE

**ARCHITECTS:** FENDER KATSALIDIS

NUMBER OF APARTMENTS: 78 HOTEL APARTMENTS, 35 RESIDENTIAL. LOUNGE, BAR, CONFERENCE AND GYM FACILITIES. RESTAURANT.

**PROJECT VALUE:** \$26M **BUILD:** 1999 - 2000

"Unique architecture delivers a special landmark in a tightly held location next to Chinatown Square in the heart of the CBD."



# THE STADIUM APARTMENTS

**LOCATION:** 639 LITTLE BOURKE ST MELBOURNE

NUMBER OF APARTMENTS: 94 APARTMENTS, TWO LEVELS COMMERCIAL SPACE.

PROJECT VALUE: \$25M

BUILD: 2000 - 2001

#### 200 SPENCER STREET

LOCATION: 200 SPENCER ST MELBOURNE

NUMBER OF APARTMENTS: 35 LEVEL APARTMENT COMPLEX WITH SWIMMING POOL, SPA, GYM AND 5 LEVELS OF PARKING.

**PROJECT VALUE:** \$8.2M **BUILD:** 1999 - 2004

"The old and the new perfectly paired in one iconic architectural statement. Residents here enjoy the very best of location and amenity in true Melbourne style." "Located on the edge of the Docklands precinct, DealCorp's capacity to capitalise on potential unrecognised by others saw the site quadruple its value in only 4 years."

**STATUS:** FORECASTING A BOOM IN MELBOURNE'S WESTERN END, WHERE TELSTRA DOME AND THE SPENCER ST STATION REVAMP WAS MAKING WAVES, THE PROJECT SITS AS ONE OF THE BEST PERFORMERS IN THE CBD.

**STATUS:** THE SITE WAS PURCHASED FOR 2M. FIVE YEARS LATER THE SITE WAS SOLD WITH PLANNING PERMITS FOR 8.2M. ANOTHER GOOD DAY AT THE OFFICE.



# QUEST ON BOURKE

LOCATION: 155 BOURKE ST MELBOURNE

NUMBER OF APARTMENTS: 63 SERVICED APARTMENTS, LOBBY, SHOPS, CONFERENCE AND GYM FACILITIES. OFFICES.

PROJECT VALUE: \$21M

BUILD: 1998 - 1999

# THE MANHATTAN

LOCATION: FLINDERS LANE MELBOURNE

**PROJECT VALUE:** \$12.3M **BUILD:** 1997 - 1998

# MANOR HOUSE ON DARLING

**LOCATION:** 36-38 DARLING ST SOUTH YARRA

PROJECT VALUE: \$15M

"Retaining its heritage 1920's façade, the development is a resounding, timeless success in the heart of Melbourne's CBD." "The landmark Herald and Weekly Times office/warehouse building transformed to 11 levels of five star accommodation" "Well conceived apartments that established DealCorp's forward thinking reputation. Many years on and Darling Street is the premier location for serviced apartments in South Yarra."

**STATUS:** A SUBSTANTIAL PERCENTAGE PRE-SOLD BEFORE CONSTRUCTION. THE SERVICED APARTMENTS SECURED AN IMMEDIATE AND LONG-TERM LEASE FROM A MAJOR HOTEL GROUP.

**STATUS:** CONFIDENT INVESTORS COMMITTED OVER 50% PRIOR TO CONSTRUCTION. **STATUS:** THE FIRST PURPOSE BUILT SET OF SERVICED APARTMENTS IN MELBOURNE ALL SOLD PRIOR TO COMPLETION. QUEST ON BOURKE, MELBOURNE

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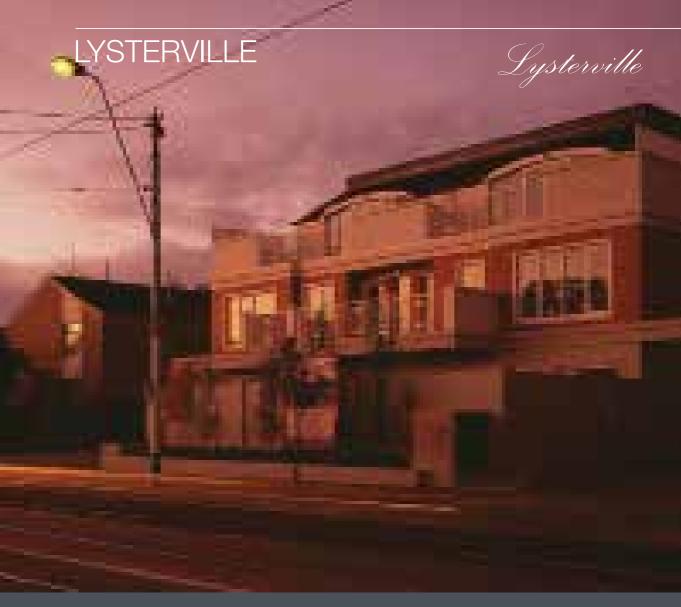
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The Lysterville apartments reflect the grace of classical, French-inspired architecture. With elegant living spaces and every amenity, the quality of Lysterville is in keeping with its premier location. Surrounded by shops, cafes and parkland, Lysterville has filled a void in the Malvern and Glen Iris areas. LOCATION: 246 WATTLETREE RD MALVERN ARCHITECTS: CK DESIGNWORKS NUMBER OF APARTMENTS: 18 PROJECT VALUE: \$14M COMPLETION: 2007

"Classic design and modern delivery in a timelessly appealing location. A winning combination every time."



# THE CHURCHILL

LOCATION: 361 GLENFERRIE ROAD

**ARCHITECTS: BRUCE HENDERSON** 

NUMBER OF APARTMENTS: 19 APARTMENTS PROJECT VALUE: \$12M BUILD: 2001 - 2002

# YARRA VIEWS

LOCATION: RIVER ST RICHMOND NUMBER OF APARTMENTS: 36 APARTMENTS PROJECT VALUE: \$9.5M BUILD: 1996 - 1997

"Raising the luxe standard with individual plans, conservatories, balconies and gourmet kitchens to sit comfortably with Toorak's mansions and Malvern's period style." "DealCorp were nominated as the Urban Land Authorities preferred developer to meet the challenge of converting a former tannery site and industrial zone into a residential haven well before Richmond commanded it's hipster status. Views across the Yarra keep it in demand."



# MCKINNON

LOCATION: 227 MCKINNON RD MCKINNON ARCHITECTS: K2LD NUMBER OF TOWNHOUSES: 7 PROJECT VALUE: \$5.5M COMPLETION: 2012

#### ENGLAND GARDENS AND WAVERLEY MANOR

**LOCATION:** MCKELIVE COURT GLEN WAVERLY

PROJECT VALUE: \$10M + BUILD: 2001 - 2002

# CLIFTON TERRACE

**LOCATION:** 16-25 GRANT ST & 15 JOHN ST CLIFTON HILL

NUMBER OF APARTMENTS: 29 TOWNHOUSES AND APARTMENTS

PROJECT VALUE: \$8M

BUILD: 1997 - 1999

"Prime locations have special qualities for specific reasons." "Ultimate liveability in an unlikely location that DealCorp has converted to a peaceful residential village. North facing park views and courtyards are unhindered by proximity to freeway." "A commitment to retaining period features while delivering modern function proved to be a winning combination."

STATUS: SOLD OUT.



#### DIAMOND CREEK RETAIL

LOCATION: HURSTBRIDGE RD DIAMOND CREEK

DETAIL: MAJOR SUPERMARKET, McDONALDS RESTAURANT, AMBULANCE STATION, 12 SPECIALITY STORES AND 297 SPACE CAR PARK.

PROJECT VALUE: \$12M

BUILD: 2000 - 2001

# MEADOW HEIGHTS SHOPPING CENTRE

**LOCATION:** MEADOW HEIGHTS BROADMEADOWS

PROJECT VALUE: \$8M

BUILD: 1994 - 1995

"Amenity, proximity and a much-used service for the local community." "DealCorp won the tender by Urban Land Authority for a very strategic large scale exercise in urban planning, astute investment and tactical tenancy."

STATUS: DEALCORP WERE AWARDED PREFERRED DEVELOPER BY THE PUBLIC TRANSPORT CORPORATION. COMPLEX NEGOTIATIONS AND FURTHER SITE ACQUISITION ALLOWED THE PROJECT TO BECOME A SUCCESS.

**STATUS:** THE ENTIRE CENTRE SELLS 20 MONTHS AFTER OPENING.



# 695 BURKE ROAD

LOCATION: BURKE RD HAWTHORN PROJECT VALUE: \$10M BUILD: 1995 - 1996

# RAGLAN ST SOUTH MELBOURNE

**LOCATION:** 3 RAGLAN ST AND 17 RAGLAN ST SOUTH MELBOURNE

**DETAIL:** TWO BUILDINGS, OFFICE SPACE

PROJECT VALUE: \$5.25M COMBINED

BUILD: 1998 - 1999

# 2–8 WELLINGTON PDE EAST MELB

LOCATION: 2–28 WELLINGTON PDE EAST MELB

PROJECT VALUE: \$5M

BUILD: 1988 - 1989

"An out-dated building transformed to meet accurately predicted demand in the local suburban office market. Streetscape and facilities developed to the highest level." "20 and 30 year old buildings get a complete refurbishment to take them well into the 21st century." "Languishing for around 35 years with a history of rejected proposals, this site realised its true potential with DealCorp's sympathetic balance of heritage and modern design."

STATUS: FAST TRACKED WITH NO COMPROMISE ON QUALITY THIS DEVELOPMENT MINIMIZED COSTS AND MAXIMIZED RETURN. **STATUS:** HIGH VALUE OFFICE SPACE IN SOUTH MELBOURNE BEFORE 'GENTRIFICATION' COMMENCED KEPT INVESTORS ONE STEP AHEAD.

**STATUS:** FULLY LEASED LONG-TERM HIGH-RETURN INVESTMENT.

The honour of progressing Melbourne's premier locations inspires us. Our compelling results will be seen, heard and recognised for generations to come. Market growth, confidence in delivery and the power of property. Brought to you by DealCorp.