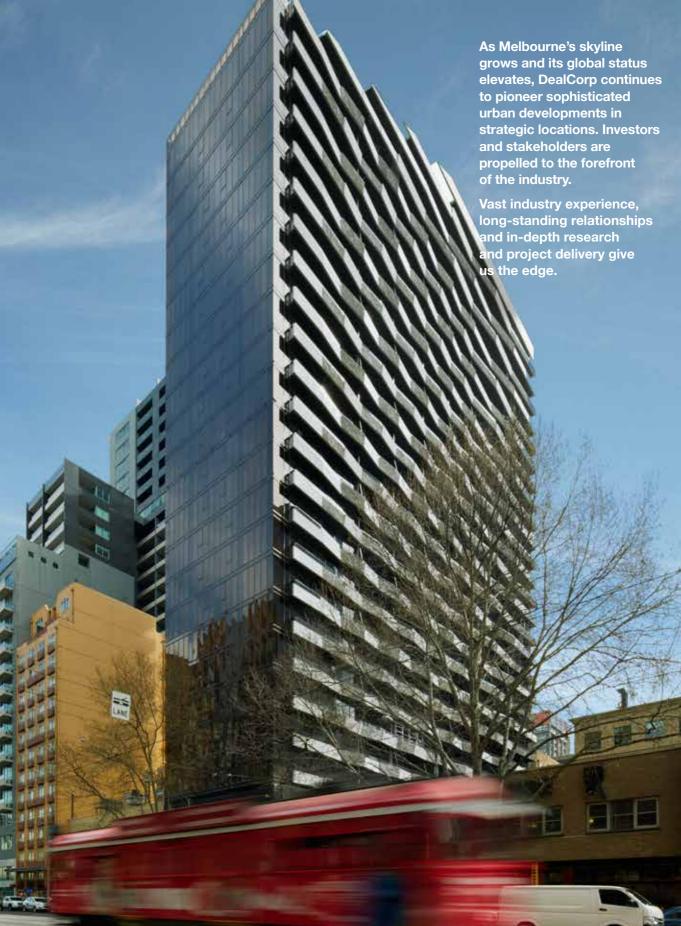
DealCorp.

AS MELBOURNE STEPS UP, DEALCORP STEPS FORWARD

Melbourne: globally respected for its culture, design and liveability. Consistently highly ranked with the world's best.



THE DREAM TEAM

Bringing together the best minds in the business. Exceptionally talented in their own right, together they form an impressive team that:

Settle for no less than the very best

Recognise market trends and respond quickly to opportunities
Instigate market trends and create opportunities

Escalate value for investors and joint partners

DAVID KOBRITZ MANAGING DIRECTOR

MICHAEL CORNWELL DEVELOPMENT DIRECTOR

Over 30 years in the industry and David continues to be energised by the endless opportunities he discovers in our evolving retail, commercial and residential landscape.

A pioneer of emerging locations and a market leader recognised for his foresight and astute industry knowledge, the remarkable outcomes David delivers are driven by his unwavering commitment to investors, clients, stakeholders and his team.

Ever the perfectionist, a 'casual' interest in soccer and racing has developed to appointed Deputy Chairman of A-league football team Melbourne Heart and dedicated thoroughbred breeder and board member of Moonee Valley Racing Club. Michael has developed a list of outstanding credentials from the ground up. He looks great on paper and even better onsite with over 28 years' experience and an unmatched understanding of all aspects of construction.

Michael has a respected, innate ability to bring together the best architects, builders and suppliers to shape a development's financing, marketing and delivery to impeccable standards.

He lives and breathes the industry to return value to investors, residents and tenants.

ANDREW WYMAN PROJECTS DIRECTOR

A master-planner extraordinaire who converts our vision into a successful reality, Andrew's endless patience and dedication runs from site selection to final completion. Liaising closely with councils, authorities, surveyors, architects and builders, his management talent astounds the team.

Andrew's experience with town planning and large-scale projects with State Government authorities has given him an intimate understanding of long and short-term requirements that shape the success of each development.

ADAM COOK STRATEGIC BUSINESS MANAGER

Adam's career with an international specialist bank has given him the edge in finance, project funding, new project analysis and risk management.

A calm approach belies a sharp and well-considered methodology brought to our legal and finance team to give each development the sound parameters it needs for success, well into the future.

LEON HECHTMAN SENIOR DEVELOPMENT MANAGER

Leon's career in property development has spanned over a decade, allowing him to experience varied facets of the industry while acquiring an in-depth understanding of the residential, commercial, retail and community sectors. Leon has the ability to look at a project from a builder, manager, marketer and end-

user's perspective and offer invaluable insights

while being an effective leader and motivator.

BEN PERKINS ASSISTANT DEVELOPMENT MANAGER

Ben has an unmatched enthusiasm for making things better, operating from a core belief that architecture and development can be used to improve communities and enhance liveability. Managing all aspects of a development, from site approval and design to construction management and beyond, his can-do attitude is infectious and helps build valued relationships with Dealcorp's many stakeholders, suppliers and buyers.

STEVEN ZIGOMANIS FINANCIAL CONTROLLER

Steven has a rigorous approach to numbers, combined with an exceptional ability to assess and forecast the feasibility and profitability of a project. Steven's career history spans the full gamut of the finance industry from Accountant through to Financial Controller and Senior Business Analyst across a range of industries covering manufacturing, mining and property with the likes of BHP, ANZ, IOOF and Orchard Funds Management.

LAURELLE KOBRITZ PROJECT MARKETING EXECUTIVE

Laurelle is hands-on with every aspect of the marketing life of every DealCorp development which keeps her on the run. From creative strategy and management of PR and advertising schedules through to appointment of display fit outs, signage and project partners. Dealcorp's project successes are a testament to her work ethic and her innate ability to inspire her team to bring their best to each project.

SNOWE LI HEAD OF BUSINESS DEVELOPMENT

Energy and commitment are the qualities that best define Snowe Li. At DealCorp Snowe's focus is on driving strategy, communications and building on professional relationships to lead Dealcorp into the Asia Pacific market.

Snowe international experience in customer, stakeholder and investor relations gives her an unparalleled breadth of understanding overseas markets.

BRETT HALLAM SALES MANAGER

A born and bred Melburnian, Brett has an intimate understanding of the local property market. With 35 years in the industry, he combines extensive professional knowledge with years of personal experience and a genuine desire to support his clients. Across a highly successful career, Brett has developed a respected reputation for his honest and direct approach. He loves nothing more than taking clients on the journey from off the plan purchase through to settlement and beyond. Most of Brett's clients, owner-occupiers and investors alike, come to him by way of referral, a testament to his charismatic nature and finely honed understanding of the marketplace.

DANA GOUDGE CHANNEL MANAGER

Dana is all about developing channels and creating relationships that will allow buyers and investors to find their perfect fit when it comes to purchasing a property. Her vibrant, confident and caring personality combined with over 10 years experience in the industry allows her to focus on the needs and goals of her clients, while offering the insights and tools to help them make the most informed decisions. Dana is an invaluable newcomer, broadening Dealcorps networks across Australia and Asia and enhancing our dynamic company culture at home.

CURRENT PROJECTS

A portfolio founded on expansive research, astute urban planning, skilled negotiation, patience and detailed projection has delivered so many impressive developments. Individually conceived and impressively crafted, each is a credit to its location, investors, stakeholders and our team.



Every element of 42-48 Claremont Street has been designed to make modern living a bigger and better experience. Across a 21 level landmark tower, a selection of 1 and 2 bedroom residences and 2 and 3 bedroom penthouses have been purposefully made for more. More space, more natural light, more storage and more top-end inclusions set 42-48 Claremont Street apart from the rest.

LOCATION: 42-48 CLAREMONT ST

SOUTH YARRA

ARCHITECTS: PLUS ARCHITECTURE
NUMBER OF APARTMENTS: 124

NUMBER OF PENTHOUSES: 8

PROJECT VALUE: TBC
COMPLETION: TBC



An exceptional introduction to a coveted Fitzroy address, this luxury project transforms a factory site into a distinct architectural landmark. Award winning architects Woods Bagot design adeptly incorporates the site's heritage facade within 4 levels surrounded by landscapes from award winning Jack Merlo design.

LOCATION: 237 NAPIER ST FITZROY ARCHITECTS: WOODS BAGOT NUMBER OF APARTMENTS: 47 NUMBER OF TOWNHOUSES: 7 PROJECT VALUE: \$49M COMPLETION: 2017

"A luxury design by one of Australia's leading architects for one of Melbourne's premier precincts."



Bringing inner city style to Knox with spectacular views over 9 levels, Kubix stage 2 offers 88 contemporary one and two bedroom apartments. Upsized floorplans, swimming pool, storage and access to residents-only gym, alfresco entertaining facilities, events centre and secure parking offer high rise living at a clean green address.

LOCATION: CNR STUD RD & BURWOOD HWY WANTIRNA SOUTH

ARCHITECTS:

FENDER KATSALIDIS ARCHITECTS

NUMBER OF APARTMENTS:

88 PLUS GYM, POOL & RETREAT

PROJECT VALUE: \$40M COMPLETION: 2017

"The development brings cosmopolitan style to a location renowned for its vibrant tapestry of established major business, entertainment and retail sectors."



The newest and final addition to Knox's most spectacular residential development, this larger, premium stage includes top shelf amenities and elevated security right next to one of Australia's biggest retail, dining and entertainment precincts. The building will also include luxurious health, wellbeing and social amenities and will bring an entirely new perspective to modern living in Knox.

LOCATION: CNR STUD RD & BURWOOD HWY WANTIRNA SOUTH

ARCHITECTS:

FENDER KATSALIDIS ARCHITECTS

NUMBER OF APARTMENTS: 63
NUMBER OF PENTHOUSES: 11
PROJECT VALUE: TBC

COMPLETION: 2017

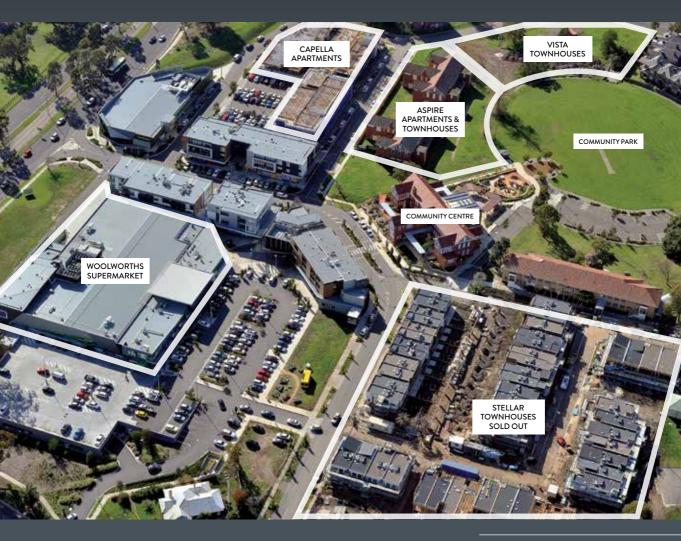
"A landmark location and iconic design for Knox's premier lifestyle destination."

MASTERPLAN POLARIS 3083 STAGE 2









The Polaris precinct will bring together a combination of diverse residential architectural typologies and a bustling retail centre within a single, master planned design to take Bundoora into the future. Each stage of the precinct branches off the success of its predecessor to realise a vision of 1,000 plus dwellings surrounding a modern shopping and lifestyle destination that will be Bundoora's brightest.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS:

CLARKEHOPKINSCLARKE

"Assimilating the old and the new, combining residential dwellings, parkland and modern village amenity we are creating a lively and diverse locale to live, shop, eat and play."



Directly facing open green parkland and adjoining the bustling Polaris 3083 town centre, these impeccably designed contemporary townhouses ensure there is a design and style to accommodate every lifestyle. **LOCATION:** CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS:

CLARKEHOPKINSCLARKE

NUMBER OF TOWNHOUSES: 24

PROJECT VALUE: TBC COMPLETION: 2017

"A modern and low maintenance living alternative, overlooking the park."



Blending parklife with modern convenience, this premium townhouse and apartment precinct at Polaris is a crafted blend of heritage architecture and contemporary design. Bordering open green spaces and a thriving town centre, the newest addition to the evergrowing Polaris masterplan benchmarks highly sustainable urban living without compromising on luxury living.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS:

CLARKEHOPKINSCLARKE

NUMBER OF APARTMENTS: 20 NUMBER OF TOWNHOUSES: 19 PROJECT VALUE: TBC

COMPLETION: 2017

"Diverse living environments, green spaces and heritage design converge at one address."



Architecture by ClarkeHopkinsClarke delivers space, light, top level design features and contemporary lifestyle luxuries across 2 levels of 1, 2 and 3 bedroom apartments with generous balconies, ground floor retail, cafés and secure, underground parking. Summit 22 is integrated within Bundoora's foremost dining and retail village bordered by La Trobe University and connected to the CBD by multiple transport options.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS:

CLARKEHOPKINSCLARKE

NUMBER OF APARTMENTS: 22
PROJECT VALUE: \$17M

COMPLETION: 2017

"Surrounded by modern café culture and Melbourne's laneway style, Summit 22 offers a fantastic opportunity to buy an apartment within the Polaris Town Centre."

COMPLETED PROJECTS

In hindsight we are proud of our foresight. The diligence that has allowed us to bring incredible success to each and every project. We know what we want and what the market needs. These exceptional locations are the result of patience and innovative thinking, then timely conversion for maximum return. Our fail-safe formula.



Inspiring new standards in low maintenance living with inner city style. High quality appointments, brand new occupancy and an idyllic location within the Polaris master-planned development offer investor and occupier returns at a premium.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS: K2LD ARCHITECTS

NUMBER OF APARTMENTS:

72 ACROSS 3 BUILDINGS
PROJECT VALUE: \$30M

COMPLETION: 2016

EQUITY: \$3.3M

ANNUAL RETURN: 33%

"What a location doesn't have, we build. We encourage the market."



Living on a grand scale is now realised at Polaris. Dual level 3 and 4 bedroom townhouses introduce a new market to the thriving community that continues to impress in all the right circles.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA **BUILDER: WATERSUN HOMES**

NUMBER OF TOWNHOUSES: 69

PROJECT VALUE: \$38M COMPLETION: 2015

EQUITY: \$5.3M

ANNUAL RETURN: 26%

"Premier designs are always limited and Polaris stage 1 success is testament to doing things well and maintaining that balance of supply and demand."



Modern living by the designers of the Eureka Towers. An unbeatable asset of the south, bordered by Westfield Knox City Centre, Swinburne University and the newly linked Eastlink Freeway entrance. The ease of urban living at a clean green address.

LOCATION: CNR STUD RD & BURWOOD HWY WANTIRNA SOUTH

ARCHITECTS:

FENDER KATSALIDIS ARCHITECTS

NUMBER OF APARTMENTS: 82 PLUS RETAIL & COMMERCIAL

PROJECT VALUE: \$35M COMPLETION: 2015 EQUITY: \$6.3M

ANNUAL RETURN: 36%

"As a market and demographic matures a precinct becomes ready. Lifestyle changes, needs progress and we encourage the evolution of the location."



A progressive location, tightly held and future forward. Amenity and access is king. The ever-expanding Chadstone Capital, local universities, transport and recreational facilities delight investors and residents alike.

LOCATION:

1344 DANDENONG RD CHADSTONE

ARCHITECTS: K2LD ARCHITECTS

NUMBER OF APARTMENTS: 25

PROJECT VALUE: \$12M COMPLETION: 2015

EQUITY: \$2.1M

ANNUAL RETURN: 22%

"Respond to the market then take it up a notch or three."



As Melbourne's skyline grows and its global status elevates, DealCorp continues to pioneer sophisticated urban developments in strategic locations. Investors and stakeholders are propelled to the forefront of the industry.

Vast industry experience, long-standing relationships and in-depth research and project delivery give us the edge.

LOCATION:

534 FINDERS ST MELBOURNE

ARCHITECTS: HAYBALL

NUMBER OF APARTMENTS: 275

PLUS STATE-OF-THE ART GYMNASIUM, RETAIL OUTLETS AND CAFÉS

RETAIL OUTLETS AND CAFES

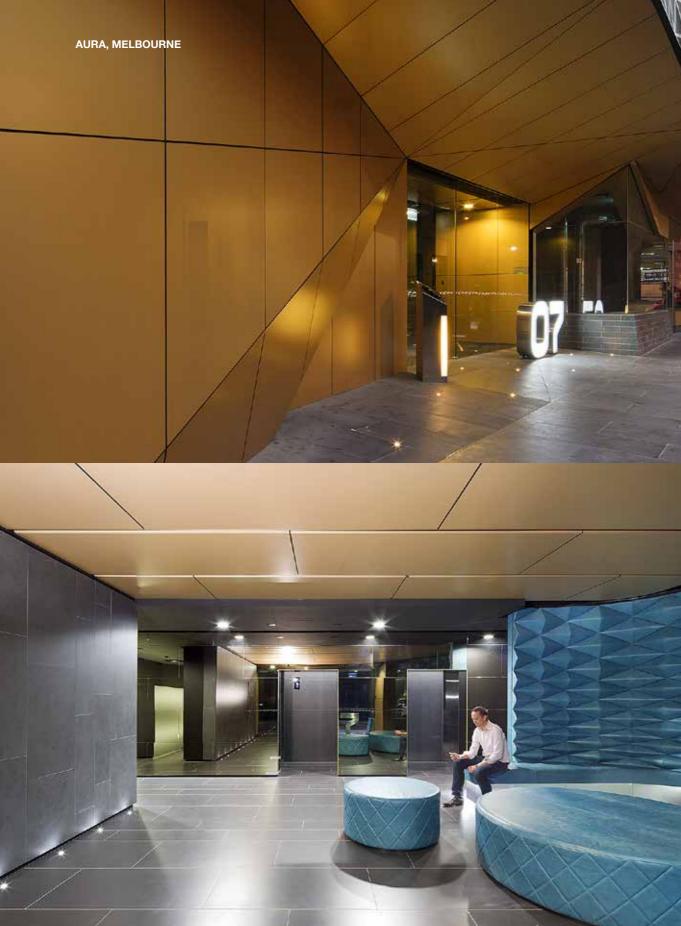
PROJECT VALUE: \$131M
COMPLETION: 2013

EQUITY: \$14.5M

EQUITE \$14.5W

ANNUAL RETURN: 36%

"Make the financials and structure work early. Then you don't have to compromise on quality later."





Aspirational living realised at the "Paris End" of Chapel Street. Unique entry into a high density area. Boutique market appeal in both size and exclusivity and added luxury with designer interiors by Sandi Bird.

LOCATION:

8 BOND ST SOUTH YARRA

ARCHITECTS: MGS ARCHITECTS

NUMBER OF APARTMENTS: 29

PROJECT VALUE: \$17M

COMPLETION: 2014

"We don't just deliver a project, we enhance a lifestyle, connected to the very best locations with ongoing investment value."





The vision is now a reality. A thriving village centre combines unique streetscapes, places to gather and tranquil landscapes to foster a connected community. Polaris Town Centre features an evergrowing offering of dining, cafés, fashion, homewares, supermarket and everyday essentials, to support the stunning, residential apartments in the heart of the precinct.

LOCATION: CNR MAIN DRV & PLENTY RD BUNDOORA

ARCHITECTS:

CLARKEHOPKINSCLARKE

NUMBER OF APARTMENTS: STAGE ONE 64, PLUS WOOLWORTHS SUPERMARKET, DAN MURPHY'S LIQUOR STORE AND 25 RETAIL

PROJECT VALUE: \$100M
COMPLETION: 2013

"Stage One has successfully laid the foundations for the future of Polaris Town Centre, creating community amidst an energised residential and lifestyle precinct."



Modernist architecture on Melbourne's iconic style street. Design is a front-runner at this hotly contested address. This is where everyone wants to live.

LOCATION:

120A GREVILLE ST PRAHRAN

ARCHITECTS: PLUS

NUMBER OF APARTMENTS:

56 PLUS RETAIL

PROJECT VALUE: \$30M

COMPLETION: 2013

EQUITY: \$4.4M

ANNUAL RETURN: 37%

"Leave a legacy that is positive in its social, physical and financial impact for investors and stakeholders."



Threads of history woven together to create a modern lifestyle. Years of rezoning, patience and strategy took an out-dated industrial zone into the 21st century. Residents stepped up to affordable, new age, sustainable living 200m from Sydney Road.

LOCATION: 201-207 ALBERT ST BRUNSWICK

ARCHITECTS:

CLARKE HOPKINS CLARKE

NUMBER OF APARTMENTS: 72
NUMBER OF TOWNHOUSES: 19

PROJECT VALUE: \$44M COMPLETION: 2011 EQUITY: \$4.5M

ANNUAL RETURN: 44%

"Where others see problems we see opportunities."





Arkana is success through certainty where investors are assured of product confidence, longevity and absolute professionalism. A unique opportunity to own a new apartment within the exceptional urban masterplan and a thriving global community of Dandenong.

LOCATION: 157-163 LONSDALE ST

DANDENONG

ARCHITECTS: HAYBALL

NUMBER OF APARTMENTS: 56
PLUS 2 COMMERCIAL LEVELS &
CONFERENCE CENTRE. SECOND
OFFICE BUILDING WITH A FULL
GOVERNMENT LEASE PLUS RETAIL

PROJECT VALUE: \$41M COMPLETION: 2009 EQUITY: \$3.9M

ANNUAL RETURN: 20%

"Valuations are critical. Choose well and deliver better."

STATUS: LEASED BY THE PUNT HILL APARTMENT HOTEL GROUP





An unbeatable location is prime investment capital. One of Melbourne's most popular residential areas, close to our largest shopping destination and Monash University's local campuses.

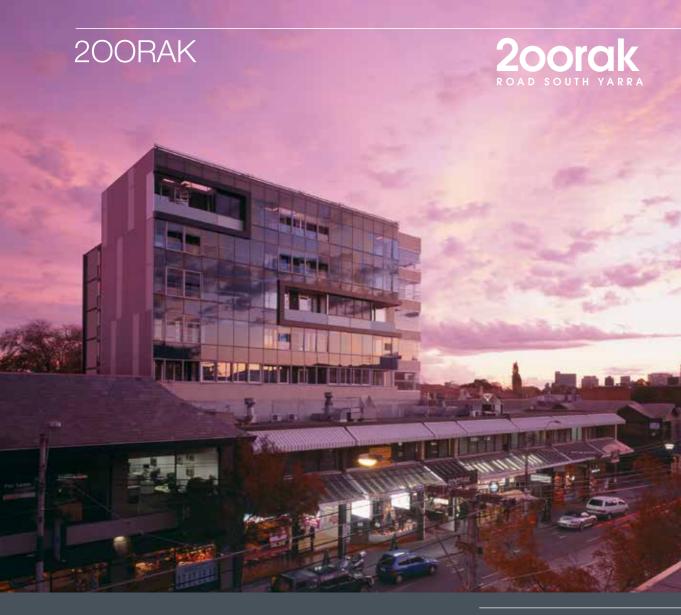
LOCATION: 1384 WARRIGAL RD & DANDENONG RD OAKLEIGH

ARCHITECTS: HAYBALL

NUMBER OF APARTMENTS: 38 PLUS 2 RESTAURANT TENANTS

PROJECT VALUE: \$35M
COMPLETION: 2009

"Sustained economic performance."



200rak was designed to complement its location – funky, but elegant. Fitted with the finest of finishings, 200rak offers sleek style with great views from the generous balconies.

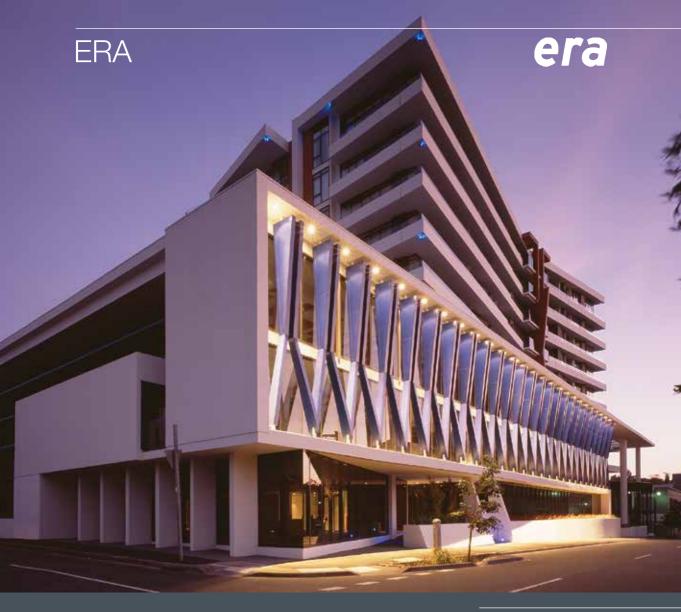
LOCATION: 200 TOORAK RD SOUTH YARRA

ARCHITECTS: DKO

NUMBER OF APARTMENTS: 40

PROJECT VALUE: \$25M COMPLETION: 2007

"We drive a high standard of production that will lift the skyline's timeless appeal."



Confidence in our ability to choose locations that others don't. Urban development that revels in proximity to every urban amenity. The solution to add parkland to an industrial area was to build an oasis within. 100sqm of atrium gardens, a 25m pool, gymnasium and 2 huge water tanks to sustain it all.

STATUS: ALL SOLD WITHIN 10 MONTHS

TOWNHOUSE SOLD 2004 FOR \$530K RESOLD 2011 \$950K TOWNHOUSE SOLD 2004 FOR \$580K RESOLD 2012 \$1.2M

LOCATION: CNR CREMORNE & BALMAIN ST CREMORNE

ARCHITECTS: PLUS

NUMBER OF APARTMENTS: 140

4,500SQM COMMERCIAL 15 TOWNHOUSES

PROJECT VALUE: \$87M COMPLETION: 2006

EQUITY: \$12M

ANNUAL RETURN: 24%

"Our best practice ethic attracts government and community support, ending in value for our investors, residents and stakeholders."





ESSENDON GRAND

ESSENDON GRAND



Retaining the art deco façade whilst building a commercially viable development was a definite challenge that was successfully met by Deal Corporation. The successful blending of the original entrance with a modern complex resulted in all of the apartments being preleased to one of Australia's largest hotel operators.

LOCATION: MOUNT ALEXANDER RD ESSENDON

ARCHITECTS:

MCGAURAN GIANNI SOON

NUMBER OF APARTMENTS: 46

940SQM RETAIL

PROJECT VALUE: \$24M

COMPLETION: 2006

"Respect for history is integral in progressing towards the future."

STATUS: SOLD OUT



The site, adjacent to Chinatown Square, had been under-developed for many years. Deal Corporation was able to overcome the inherent access problems and create a mixed-use complex that has become a special landmark in the Melbourne CBD.

LOCATION: 11-17 COHEN PLACE

MELBOURNE

ARCHITECTS: FENDER KATSALIDIS

NUMBER OF APARTMENTS: 78
HOTEL APARTMENTS, 35 RESIDENTIAL.
LOUNGE, BAR, CONFERENCE AND
GYM FACILITIES. RESTAURANT.

PROJECT VALUE: \$26M **BUILD:** 1999 - 2000

"Unique architecture delivers a special landmark in a tightly held location next to Chinatown Square in the heart of the CBD."

STATUS: OUTSTANDING RETURNS ACROSS THE BOARD, INCLUDING A 10 YEAR PRE-LEASE ON THE HOTEL AND RESTAURANTS



THE STADIUM APARTMENTS

LOCATION: 639 LITTLE BOURKE ST MELBOURNE

NUMBER OF APARTMENTS: 94 APARTMENTS, TWO LEVELS COMMERCIAL SPACE.

PROJECT VALUE: \$25M **BUILD:** 2000 - 2001

200 SPENCER STREET

LOCATION: 200 SPENCER ST MELBOURNE

NUMBER OF APARTMENTS: 35 LEVEL APARTMENT COMPLEX WITH SWIMMING POOL, SPA, GYM AND 5 LEVELS OF PARKING.

PROJECT VALUE: \$8.2M **BUILD:** 1999 - 2004

"The old and the new perfectly paired in one iconic architectural statement.
Residents here enjoy the very best of location and amenity in true Melbourne style."

"Located on the edge of the Docklands precinct, DealCorp's capacity to capitalise on potential unrecognised by others saw the site quadruple its value in only 4 years."

STATUS: FORECASTING A BOOM IN MELBOURNE'S WESTERN END, WHERE TELSTRA DOME AND THE SPENCER ST STATION REVAMP WAS MAKING WAVES, THE PROJECT SITS AS ONE OF THE BEST PERFORMERS IN THE CBD.

STATUS: THE SITE WAS PURCHASED FOR 2M. FIVE YEARS LATER THE SITE WAS SOLD WITH PLANNING PERMITS FOR 8.2M. ANOTHER GOOD DAY AT THE OFFICE.



QUEST ON BOURKE

LOCATION: 155 BOURKE ST MELBOURNE

NUMBER OF APARTMENTS: 63 SERVICED APARTMENTS, LOBBY, SHOPS, CONFERENCE AND GYM FACILITIES. OFFICES.

PROJECT VALUE: \$21M **BUILD:** 1998 - 1999

THE MANHATTAN

LOCATION: FLINDERS LANE MELBOURNE

PROJECT VALUE: \$12.3M

BUILD: 1997 - 1998

MANOR HOUSE ON DARLING

LOCATION: 36-38 DARLING ST

SOUTH YARRA

PROJECT VALUE: \$15M

"Retaining its heritage 1920's façade, the development is a resounding, timeless success in the heart of Melbourne's CBD."

"The landmark Herald and Weekly Times office/warehouse building transformed to 11 levels of five star accommodation"

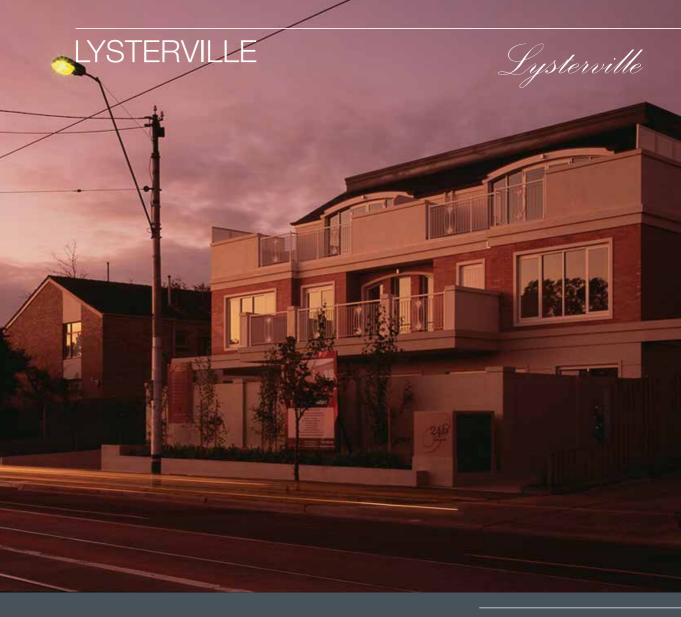
"Well conceived apartments that established DealCorp's forward thinking reputation. Many years on and Darling Street is the premier location for serviced apartments in South Yarra."

STATUS: A SUBSTANTIAL
PERCENTAGE PRE-SOLD BEFORE
CONSTRUCTION. THE SERVICED
APARTMENTS SECURED AN
IMMEDIATE AND LONG-TERM LEASE
FROM A MAJOR HOTEL GROUP.

STATUS: CONFIDENT INVESTORS COMMITTED OVER 50% PRIOR TO CONSTRUCTION.

STATUS: THE FIRST PURPOSE BUILT SET OF SERVICED APARTMENTS IN MELBOURNE ALL SOLD PRIOR TO COMPLETION.





The Lysterville apartments reflect the grace of classical, French-inspired architecture. With elegant living spaces and every amenity, the quality of Lysterville is in keeping with its premier location. Surrounded by shops, cafes and parkland, Lysterville has filled a void in the Malvern and Glen Iris areas.

LOCATION: 246 WATTLETREE RD

MALVERN

ARCHITECTS: CK DESIGNWORKS NUMBER OF APARTMENTS: 18 PROJECT VALUE: \$14M COMPLETION: 2007

"Classic design and modern delivery in a timelessly appealing location. A winning combination every time."



THE CHURCHILL

LOCATION: 361 GLENFERRIE ROAD

MALVERN

ARCHITECTS: BRUCE HENDERSON

NUMBER OF APARTMENTS: 19

APARTMENTS

PROJECT VALUE: \$12M

BUILD: 2001 - 2002

YARRA VIEWS

LOCATION: RIVER ST RICHMOND

NUMBER OF APARTMENTS: 36

APARTMENTS

PROJECT VALUE: \$9.5M

BUILD: 1996 - 1997

"Raising the luxe standard with individual plans, conservatories, balconies and gourmet kitchens to sit comfortably with Toorak's mansions and Malvern's period style."

"DealCorp were nominated as the Urban Land Authorities preferred developer to meet the challenge of converting a former tannery site and industrial zone into a residential haven well before Richmond commanded it's hipster status. Views across the Yarra keep it in demand."

STATUS: A BENCHMARK FOR LUXURY AND A SELL-OUT SUCCESS.

STATUS: AROUND 50% SOLD PRIOR TO COMPLETION.



MCKINNON

LOCATION: 227 MCKINNON RD

MCKINNON

ARCHITECTS: K2LD

NUMBER OF TOWNHOUSES: 7

PROJECT VALUE: \$5.5M
COMPLETION: 2012

ENGLAND GARDENS AND WAVERLEY MANOR

LOCATION: MCKELIVE COURT

GLEN WAVERLY

PROJECT VALUE: \$10M +

BUILD: 2001 - 2002

CLIFTON TERRACE

LOCATION: 16-25 GRANT ST & 15 JOHN ST CLIFTON HILL

NUMBER OF APARTMENTS: 29
TOWNHOUSES AND APARTMENTS

PROJECT VALUE: \$8M **BUILD:** 1997 - 1999

"Prime locations have special qualities for specific reasons." "Ultimate liveability in an unlikely location that DealCorp has converted to a peaceful residential village. North facing park views and courtyards are unhindered by proximity to freeway."

"A commitment to retaining period features while delivering modern function proved to be a winning combination."

STATUS: THE SITE'S CENTURY OLD HISTORY REBORN FOR MODERN LIVING. SOLD OUT.

STATUS: SOLD OUT STATUS: SOLD OUT.



DIAMOND CREEK RETAIL

LOCATION: HURSTBRIDGE RD DIAMOND CREEK

DETAIL: MAJOR SUPERMARKET, McDONALDS RESTAURANT, AMBULANCE STATION, 12 SPECIALITY STORES AND 297 SPACE CAR PARK.

PROJECT VALUE: \$12M **BUILD:** 2000 - 2001

"Amenity, proximity and a much-used service for the local community."

MEADOW HEIGHTS SHOPPING CENTRE

LOCATION: MEADOW HEIGHTS BROADMEADOWS

PROJECT VALUE: \$8M BUILD: 1994 - 1995

"DealCorp won the tender by Urban Land Authority for a very strategic large scale exercise in urban planning, astute investment and tactical tenancy."

STATUS: DEALCORP WERE AWARDED PREFERRED DEVELOPER BY THE PUBLIC TRANSPORT CORPORATION. COMPLEX NEGOTIATIONS AND FURTHER SITE ACQUISITION ALLOWED THE PROJECT TO BECOME A SUCCESS.

STATUS: THE ENTIRE CENTRE SELLS 20 MONTHS AFTER OPENING.



695 BURKE ROAD

LOCATION: BURKE RD HAWTHORN

PROJECT VALUE: \$10M **BUILD:** 1995 - 1996

RAGLAN ST SOUTH MEI BOURNE

LOCATION: 3 RAGLAN ST AND 17 RAGLAN ST SOUTH MELBOURNE

DETAIL: TWO BUILDINGS, OFFICE

SPACE

PROJECT VALUE: \$5.25M

COMBINED

BUILD: 1998 - 1999

2-8 WELLINGTON PDE EAST MELB

LOCATION: 2–28 WELLINGTON PDE

EAST MELB

PROJECT VALUE: \$5M **BUILD:** 1988 - 1989

"An out-dated building transformed to meet accurately predicted demand in the local suburban office market. Streetscape and facilities developed to the highest level."

"20 and 30 year old buildings get a complete refurbishment to take them well into the 21st century." "Languishing for around 35 years with a history of rejected proposals, this site realised its true potential with DealCorp's sympathetic balance of heritage and modern design."

STATUS: FAST TRACKED WITH NO COMPROMISE ON QUALITY THIS DEVELOPMENT MINIMIZED COSTS AND MAXIMIZED RETURN. STATUS: HIGH VALUE OFFICE SPACE IN SOUTH MELBOURNE BEFORE 'GENTRIFICATION' COMMENCED KEPT INVESTORS ONE STEP AHEAD.

STATUS: FULLY LEASED LONG-TERM HIGH-RETURN INVESTMENT.

